



Provider Partners Model of  
Care (MOC) Provider  
Training 2025

# Overview – Regulatory Requirements



- ✧ The Centers for Medicare and Medicaid Services (CMS) requires all Medicare Advantage Special Needs Plans (SNPs) to design and implement a Model of Care (MOC) that details how the Plan will provide specialized care to enrollees § 422.101 (f)
- ✧ CMS requires all SNPs to conduct initial and annual training that reviews the major elements of the MOC for providers and staff § 422.101 (f)

# Goals of Training

Describe what Institutional (I-SNP) and Institutional Equivalent (IE-SNP) Special Needs Plans are and the purpose of the MOC

Show how Provider Partners MOC can help you as a provider

Help you understand your role in the MOC

# What is an I-SNP?

I-SNPs are for people living in a long-term care facility. I-SNPs offer benefits tailored to the unique medical, social, and emotional needs of members who are long-term residents (90 days or longer) in one of the following:




- Skilled nursing facility (SNF)
- LTC nursing facility (NF)
- Intermediate care facility for the Intellectual Disability (ICF/ID)
- Inpatient psychiatric facility

# What is an IE-SNP?



The IE-SNP plan is a special needs plan that provides tailored care to individuals residing in the community, assisted living facility or personal care home. Eligibility is based on a level of care (LOC) assessment that demonstrates a need for a skilled level of care.

# To be eligible for Provider Partners enrollment, beneficiaries must:

-  Be entitled to Part A and enrolled in Part B AND
-  Reside in a Provider Partners-contracted long term care facility for at least 90 days, OR
-  Live at home or another facility (Assisted Living or Personal Care) and the state they reside in has certified that they need the type of care that is usually provided in a nursing home

# What is the MOC?

**The MOC is Provider Partners detailed, written commitment to CMS on how we will provide specialized care to enrolled I-SNP and IE-SNP members.**

*\*CMS will audit Provider Partners against the processes and commitments described in the MOC*

The MOC contains the following required components:

- Description of the Plan Population and identification of “Most Vulnerable”
- Care Coordination
  - Staff Structure and MOC Training
  - Health Risk Assessment (HRA), Individualized Care Plan (ICP) & Interdisciplinary Care Team (ICT)
  - Care Transitions Protocols
- Specialized Provider Network and Use of Clinical Practice Guidelines and Protocols
  - MOC Training for Providers and Facilities
- Quality Improvement and Performance Monitoring

# Goal of Provider Partners MOC



## The MOC is designed to:

- Identify and address changes in condition to optimize member function
- Reduce non-essential hospital admissions when care can safely be provided where the member resides (SNF/ ALF/ PCH)
- Maintain members at an optimal level of function
- Ensure preventative and quality measures are completed as appropriate
- Utilize clinical practice guidelines to deliver safe evidence-based interventions
- Coordinate care to ensure interdisciplinary approach across all care continuums



# Advantages for Providers



Provider Partners MOC offers many advantages for providers, including:

- ✦ A clinical team that provides case management and care coordination in consultation with you
- ✦ Better quality of care and health outcomes for patients as measured by HEDIS<sup>®</sup> scores and hospital use rates



In the following slides, look for the “star” symbol for quick tips and summaries of what providers can expect from the Plan

# MOC Staff and Roles



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  - MOC Training for Providers and Facilities
- Quality Improvement and Performance Monitoring



**Key Teams:** Partner Development/Sales, Enrollment, Analytics, Clinical Operations



**Key Teams:** Clinical Operations, Partner Development, Utilization Management, Pharmacy



**Key Teams:** Network Operations, Partner Development, Clinical Operations, Quality, Credentialing



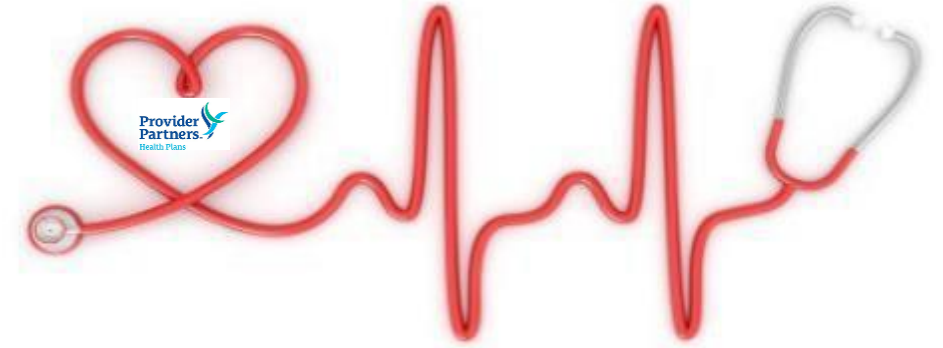
**Key Teams:** Quality Improvement, Analytics, Clinical Operations, Network Operations, Member Services, Operations, Pharmacy, Utilization Management

SNP members and MOC processes are also supported by: Executive Leadership, Compliance, Information Technology, Member Services/Call Center, Pre-certification, Claims, Appeals and Grievances

# Key Care Coordination Staff

## ✧ Nurse Practitioner (NP)

- ✧ Assigned to each facility and all members enrolled
- ✧ Dedicated point of contact for providers, members and families/caregivers
- ✧ Promotes continuity of care, coordinates care plan communications and implementation
- ✧ Provides on-site and telephonic primary care support
- ✧ Visits/assesses each member based on member condition and risk level

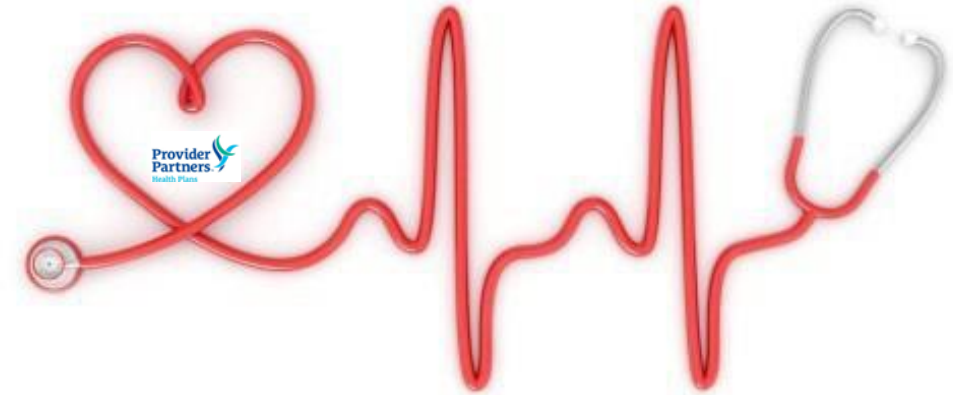


The NP will work closely with you to manage members' care and will keep you informed on their progress and changes in condition

# Key Care Coordination Staff continued...

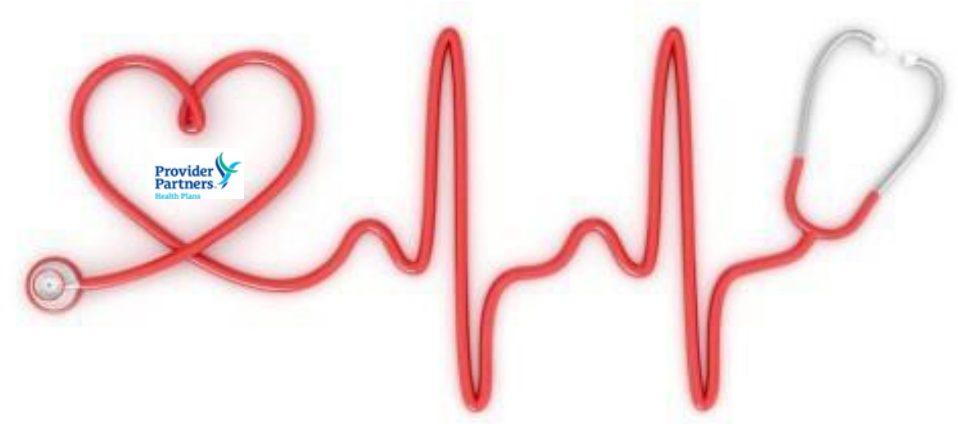
## ✧ RN Care Coordinator (RNCC)

- ✧ Assigned to each facility and dedicated to all members enrolled
- ✧ Liaison between the NP/ Provider and facility staff
- ✧ Assesses and monitors members' conditions and coordinates their care based on their needs with the member and care team



Contact the RNCC or the NP if you have any concerns with a Provider Partners member. A Provider Partners provider is on call 24/7.

# Key Care Coordination Staff continued



## Provider Relations Team

- Provider Relations Team
  - Knowledgeable about covered benefits under Medicare, Coordination of Benefits (COB) issues, MOC and administrative processes
  - Support members by focusing on member experience and promoting positive facility and provider relationships.

# CMS Care Coordination Requirements and Provider Partners Approach

CMS MOC Regulatory Requirement		Provider Partners MOC Process
<b>Health Risk Assessment (HRA)</b> §42 CFR (f)(1)(i)	1) <u>All</u> SNP members must have an initial HRA within 90 days of enrollment and at least annually thereafter within 364 days of the previous HRA	<ul style="list-style-type: none"> <li>• Provider Partners NP or RNCC conduct a comprehensive HRA within 90 days of enrollment and at least annually thereafter.</li> <li>• Interim assessments conducted as needed based on members' condition.</li> <li>• Member risk level assigned with each assessment and determines NP or RNCC visit frequency.</li> </ul>
<b>Individualized Care Plan (ICP)</b> §42 CFR (f)(1)(ii)	2) <u>All</u> SNP members must have an ICP based on the needs identified in the HRA	<ul style="list-style-type: none"> <li>• NP/RNCC develops member's ICP after completing the HRA and in the same member visit.</li> <li>• ICPs reviewed/revised based on members' goals and condition.</li> </ul>
<b>Interdisciplinary Care Team (ICT)</b> §42 CFR (f)(1)(iii)	3) <u>All</u> SNP members must have an ICT that collaborates in care plan development and implementation	<ul style="list-style-type: none"> <li>• The NP and the RNCC are the "hub" of each member's ICT and coordinates communications with other participants.</li> <li>• The NP or RNCC will talk to you about the member's HRA results and care plan along with revisions and updates.</li> </ul>



All of these activities are documented centrally in the member's chart at the facility as well as in the Provider Partners electronic medical record.

# Health Risk Assessment (HRA)

- ✧ Conducted by the RNCC or NP, the HRA identifies the medical, psychosocial, cognitive, functional and mental health needs and risk level of each member.
- ✧ Risk level dictates the member's visit schedule by the NP or RNCC

- ✧ For I-SNP Members:

High risk: members are seen **at least every 14 days or bimonthly**

Low risk: members are seen **at least monthly**

- ✧ For IE-SNP Members:

High risk: members are seen **at least monthly**

Low risk: members are seen **at least quarterly**

# Health Risk Assessment (HRA)



- ✧ The member is reassessed if there is a change in health condition or care transition
- ✧ HRA findings are used to develop/update the member's care plan
- ★ ✧ 100% of Provider Partners members must have a completed HRA. For members who refuse or are not cognitively able to participate in certain sections of the HRA, the NP or RNCC will look at the member's record and current diagnoses to inform the care plan.



# Individualized Care Plan (ICP)

- ✧ Tailored to the needs and preferences of the member as identified by the HRA
- ✧ Shared with member/responsible party, facility staff, the PCP and key specialists, as needed
- ✧ Clinical practice guidelines applied
- ✧ Reviewed/updated by the NP or RNCC on a routine basis and at least monthly in accordance with member risk level



★ The NP or RNCC will contact you to discuss your patient's ICP and will make any necessary edits based on your feedback. If you see a member outside of the facility, please send clinical notes to the facility for incorporation into the member's chart and care plan.

# Individualized Care Plan (ICP) Goals

ICP goals must be based on the **SMART** Measurable Goal Model

- ✧ **S**pecific – Exactly what is to be learned/accomplished by the member
- ✧ **M**easurable – A quantifiable goal and specific result that can be captured, reported and documented in the ICP.
- ✧ **A**ttainable – Goal is achievable by the member.
- ✧ **R**elevant – Goal is clearly linked to health status.
- ✧ **T**ime-Bound – The deadline or time period to motivate and evaluate is specific in terms of specific date, number of days/weeks/months or calendar year.



Goals and objectives are tailored to a member's unique and individual needs



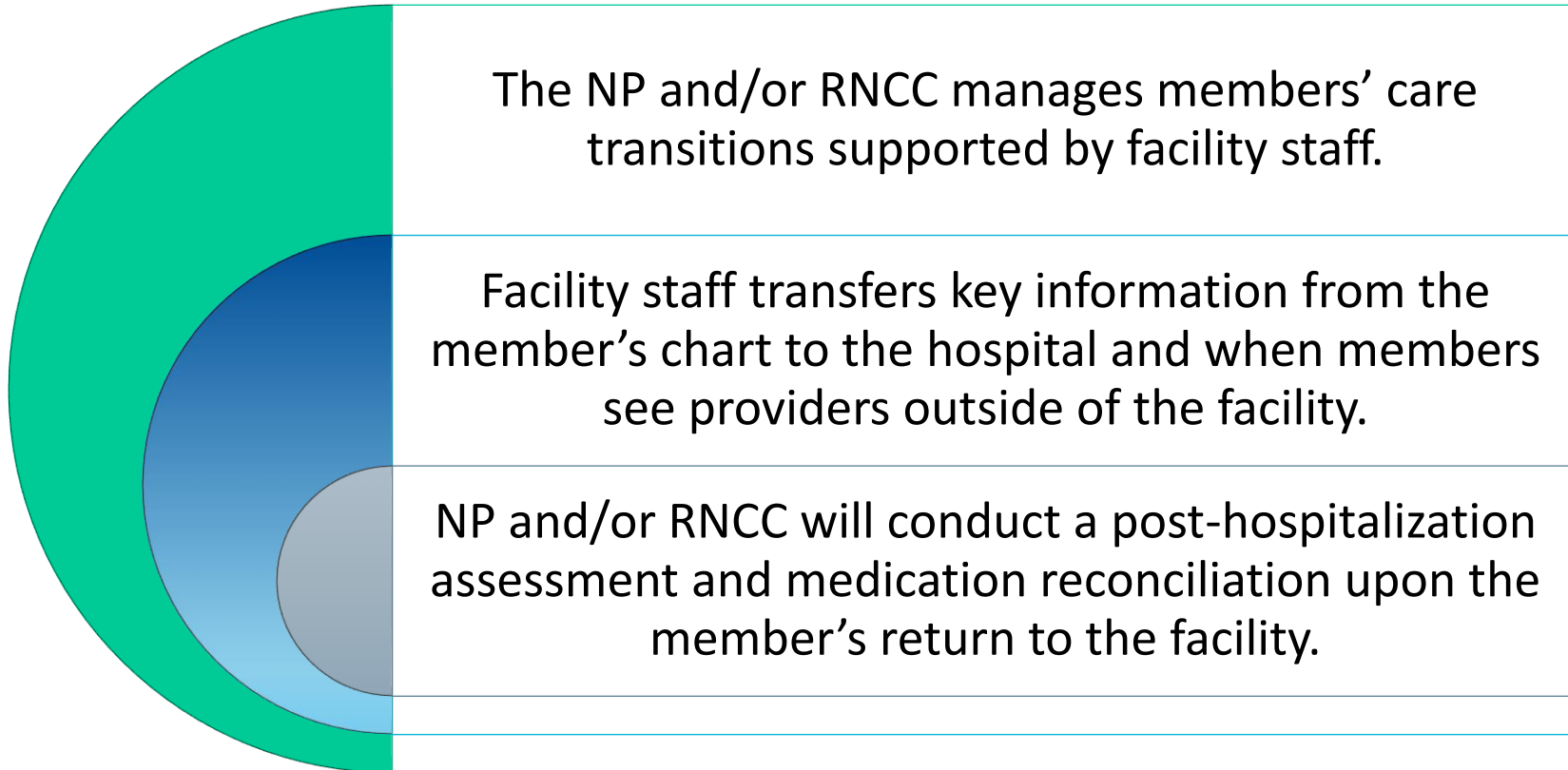
# Individualized Care Team (ICT)

- ✧ Every member has an ICT tailored to their needs identified on the HRA and ICP
- ✧ The ICT oversees and coordinates the member's care plan
- ✧ Compositions varies but, at a minimum, the ICT includes the NP, RNCC, facility staff and the PCP. Additional participants may be added by the NP or RNCC.
- ✧ NP or RNCC coordinates communications among ICT members and may request a formal meeting.



Please participate in ICT care planning meetings if requested and contact the NP or RNCC to discuss changes to the member's care plan.

# Care Transitions Protocols



If you see that a Provider Partners member is at risk for a hospitalization, please contact the NP or RNCC immediately!

# A Partnership For Care



# Specialized Provider Network

- Provider Partners maintains a comprehensive network of primary care providers and specialists
  - Includes providers with specialized expertise in the long-term care population and who routinely care for members in network nursing facilities
- All contracted providers are credentialed
- A network adequacy report is completed annually to ensure that members have access to services



# Use of Clinical Practice Guidelines

Provider Partners provides the Nurse Practitioners access to reputable platforms that provide evidence-based guidelines such as:

- UptoDate
- American Medical Directors Association (AMDA) clinical practice guidelines

They can be found here:

- <https://www.uptodate.com/login>
- <https://paltc.org/product-store/full-set-clinical-practice-guidelines-and-7-pocket-guides>

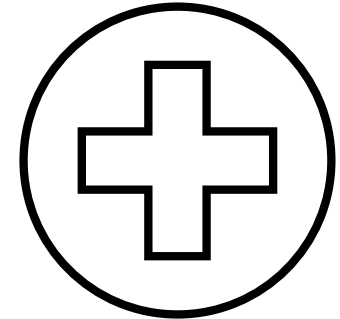


The Plan also measures internal and external provider adherence to evidence-based guidelines via CMS-required HEDIS® reporting.



# Expectations for Providers

- ✧ Get to know the NP and RNCC teams assigned to your Provider Partners patients
- ✧ Communicate! Actively oversee the member's care plan and participate in ICT meetings and activities
- ✧ Request copies of your patient's Provider Partners conducted assessments and care plans if you have not seen them
- ✧ Call the assigned NP or RNCC if your Provider Partners patient is at risk for a transition and follow authorization procedures for planned hospitalizations
- ✧ Deliver care in accordance with appropriate evidence-based guidelines
- ✧ Adhere to HEDIS<sup>®</sup> and other CMS-required Quality Measures





# MOC Training Requirements



- ✦ Model of Care training is conducted to ensure special needs plan model of care (SNP MOC) training is administered in accordance with the requirements and guidelines sent forth by the Centers for Medicare & Medicaid (CMS).
- ✦ Employees, Board members, and contracted consultants are required to complete the MOC training and attest to training completion within 60 days of hire, appointment or contracting and annually thereafter.
- ✦ Network providers are required to complete Provider Partners MOC training and attest to training completion within 90 days of contracting and annually thereafter. Out- of- network providers that treat our members on a routine basis will be contacted by their Provider Network Manager to complete the training via the company's website.

# Model of Care Quality Measures

Measurable  
Goals and  
Health  
Outcomes

HEDIS®

Chronic condition management

Medication adherence

Utilization

Compliance  
with CMS-  
required MOC  
processes

HRA and Care Plan completion rates

Timely member visits

Care transitions management

Staff, Provider, & Facility MOC Training

Member  
Satisfaction

Provider Partners designed survey conducted  
once per year



# Evaluation of the Model of Care

- ✧ Data is collected, analyzed and evaluated on a monthly, quarterly and annual basis from each domain of care to monitor performance and identify areas for improvement and to ensure program goals have been met.



## ✧ Annual Evaluation of the MOC

- ✧ Formal evaluation of MOC effectiveness led by Provider Partners Quality Improvement (QI) department.
- ✧ Significant changes to the MOC must be approved by the QIC.



Provider Partners reports performance data to CMS via required annual reporting and makes MOC performance results available to key stakeholders including Plan leadership and staff, providers and members.

# Provider Attestation



**I attest that I have received the 2025 Model of Care Training for Provider Partners:**

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Organization Name (if applicable )

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

# Contact Information



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